



## **Build-A-Bear Workshop® is on the move**

April 1, 2005

Build-A-Bear Workshop On Tour Headed to the Houston International Festival

ST. LOUIS, MO (April 2005) - Teddy bears ride in style as Build-A-Bear Workshop® (NYSE: BBW) puts its interactive bear-making experience on wheels and travels to Houston to be part of the fun at the Houston International Festival! Throughout this year, the award winning make-your-own stuffed animal retailer will take Build-A-Bear Workshop On Tour, a traveling Build-A-Bear Workshop store, to fairs and sporting and entertainment venues throughout the country.

As the tour crosses the country, Guests are able to share the fun of creating special memories with their family and friends as they make their new stuffed animal. "We wanted to create a store that would take the experience and interaction of our mall-based stores to places where families go to have fun," said Maxine Clark, Founder and Chief Executive Bear of Build-A-Bear Workshop. "Build-A-Bear Workshop On Tour has successfully shared many smiles and warmed thousands of hearts!"

Build-A-Bear Workshop On Tour, was recently recognized as the "Best Non-Food Vendor" while visiting the South Florida Fair. According to Theresa M. Agricola, Sponsorship Development Manager at the South Florida Fair, "Build-A-Bear Workshop On Tour had the "look" and "feel" and the friendliest people!" Build-A-Bear Workshop On Tour was recognized based on several factors including, store cleanliness and character, employee helpfulness and friendliness, and the fairgoers enjoyment.

Just like the mall-based stores, Guests who visit Build-A-Bear Workshop® On Tour are encouraged to use their imagination as they make their own stuffed animal while at one of their favorite events in Houston! Guests at the Houston International Festival will be able to choose from several animals ranging in price from \$10 - \$25, animals including Bearemy®, the Build-A-Bear Workshop mascot, Lil' Carmel Cub, Marvelous Monkey, Shaggy Teddy, Border Collie and more. Guests will also have the chance to personalize their new furry friend by choosing from a variety of bear-sized clothing and accessories, such as special Build-A-Bear Workshop On Tour, University of Houston and Texas, Texas A & M, Texas Tech, Houston Astros and other special bear-sized tees.

Build-A-Bear Workshop On Tour Store Hours at Houston International Festival:  
April 23 - 24 and April 30 - May 1: 11 a.m. - 8 p.m.

Build-A-Bear Workshop On Tour Store Location:

Build-A-Bear Workshop On Tour will be located in Downtown Houston, near the intersection of Bagby and Lamar Streets, across from the American Zone.

About Build-A-Bear Workshop:

Build-A-Bear Workshop, Inc. (NYSE: BBW), with fiscal 2004 total revenue of \$302 million, is the only

national company that offers Guests an interactive make-your-own-stuffed animal retail-entertainment experience. The first store opened in St. Louis in 1997; at the end of 2004 the company operated 170 stores in 40 states and Canada. With the opening of its store in Sheffield, England, in the fall of 2003 and the addition of international stores in Japan, Denmark and Australia in 2004, Build-A-Bear Workshop® has become the global leader in the teddy bear business. In November 2004, the company opened two friends 2B made® stores, the newest concept based on the doll-making experience. For more information about the company and its products, call 888.560.BEAR (2327) or visit the company's award-winning Web site at [www.buildabear.com](http://www.buildabear.com).

For more information, contact:

Carrie Stindel

314.423.8000 Ext. 5427

314.303.6996 cell

[carries@buildabear.com](mailto:carries@buildabear.com)

Jennifer Mansell

314.423.8000 Ext. 5402

414.801.1146 cell

[jenniferm@buildabear.com](mailto:jenniferm@buildabear.com)